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We've all heard them. Familiar old sayings passed down from grandparents, wise aunts and uncles or wellmeaning teachers designed to help us stay on track and navigate the twists and turns of life. However, it's 2018, and we live in a time when much of society is focused on immediate gratification. The concepts of "putting in your time, paying your dues, good things come to those who wait" are scoffed at in general but these sayings bear nuggets of truth... a truth that the shareholders and employees of The Gill Corporation put to the test every day.



After more than 73 years in business, we've learned a lot of lessons. One of the most important is that you can't rush success. It takes time to do things right, to make sure the product or service you deliver is the highest quality possible so your customers are satisfied and come back again and again.

We are proud to manufacture a broad range of high-quality cargo liners, floor panels, interior panels, honeycomb, laminates and fabricated parts qualified to hundreds of airline/OEM specifications.

When a customer confides that they need more from a product we already manufacture, we see this as a challenge

to be met. It's an opportunity to learn, improve and better serve that customer and the industry as a whole.

This way of doing business is a conscious choice. It's not always the fastest way, but it's the right way to operate and the backbone of our organizational culture. A perfect example of how this plays out is the recent qualification of Gillfab 4505 and Gillfab 4605 for Airbus use as replacement cabin floor panel material in A380 aircraft.

Originally qualified in 1997 for use in single-aisle and long-range Airbus aircraft, both of these panel designs offer a demonstrated history of in-service durability.







Gillfab 4505, qualified to Airbus **Technical Specification 5360** M1M 000600 Type PC3, is a highperformance floor panel featuring unidirectional carbon-reinforced phenolic facings bonded to Nomex honeycomb core. This Gill proprietary design relies on the superior strength and modulus of carbon fiber coupled with a low-smoke phenolic resin matrix to achieve optimum weight, performance and flammability characteristics. Designed for ease of fabrication and installation, the construction includes a lightweight woven glass isolation ply on the outer facing surfaces to protect against galvanic corrosion. This panel is approved for use in the high-traffic cabin areas of all A318, A319, A320, A321, A330, A340 and A380 series aircraft.

Gillfab 4605, qualified to Airbus Technical Specification 5360 M1M 000600 Type PC1, is similar to Gillfab 4505 but with thinner facings and lower-density Nomex honeycomb core for weight savings in light-duty areas. This panel is approved for use in the underseat location of all A318, A319, A320, A321, A330, A340 and A380 series aircraft.

Supplied in a semi-finished condition, Gillfab 4505 and Gillfab 4605 enable airlines and maintenance providers to produce a multitude of different replacement panels, across variant models, from a "master" sheet. Fabrication of these panels is supported by The Gill Corporation's Instruction and Repair Manual IRM 9701 -Instructions for the Fabrication, Repair and Installation of The Gill Corporation Replacement Floor Panels in Airbus Aircraft. By eliminating the necessity to purchase and/or inventory a variety of unique floor panel configurations, customers have realized cost savings, reduced turnaround times and obtained greater inventory flexibility.

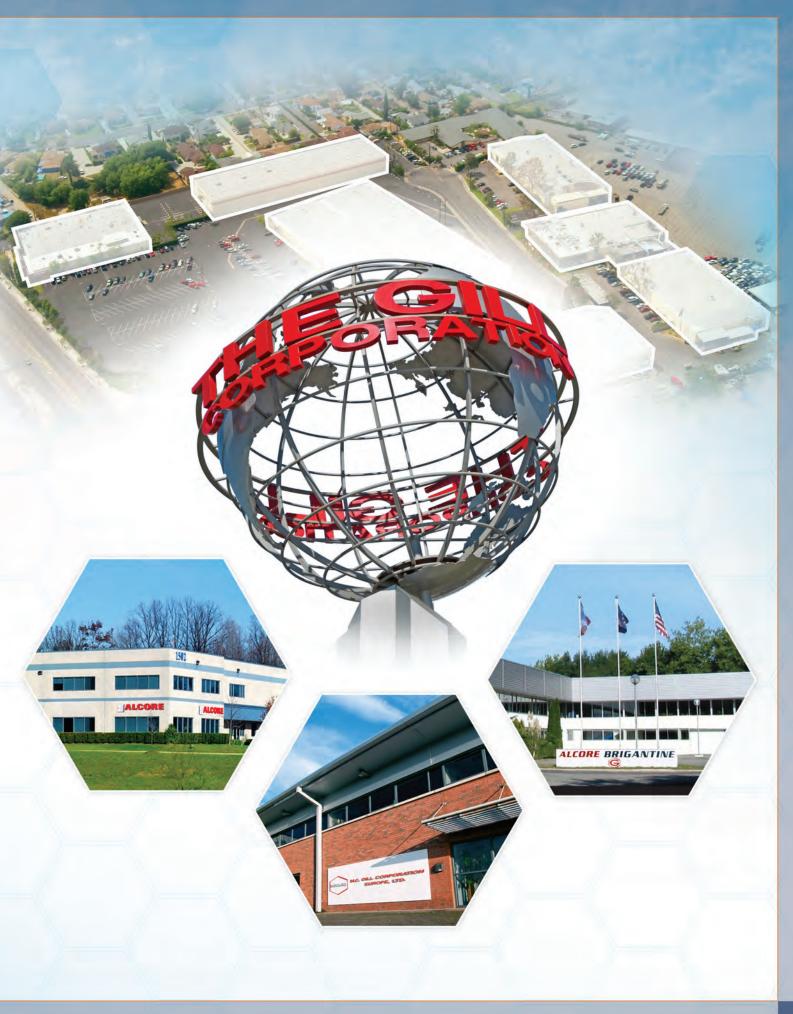


For over 30 years, The Gill Corporation has been supporting Airbus operators and maintenance providers worldwide with a portfolio of high-performance floor panel designs. With this latest qualification, we are pleased to have the opportunity to extend these same benefits and value to A380 operators.

This type of patience with the process and commitment to excellence is a difference maker, and it starts at the top with our CEO Stephen Gill. He walks the talk and his example permeates the entire corporation.

This year, after more than 60 years working in the aerospace industry, Stephen Gill was recognized for the work ethic he models and the impact his commitment has made.

Stephen began his career at the family business when he was just 14. He joined the company full-time in 1965, and stepped into the role of CEO in 1991. During his tenure, Stephen executed a corporate growth strategy that involved significant facilities expansion and strategic acquisitions. The company has grown to \$260 million in sales with over 1,000 personnel worldwide and facilities in the U.S. and Europe. Among Stephen's proudest moments are the numerous recognitions the corporation has received including the prestigious Boeing Supplier of the Year Award. Today, more than 60 years later, he is still on the job making sure things are done right.



In March 2018, Stephen was presented with the 2018 Gilbert W. Speed Award, honoring outstanding leadership and collaboration across the global aerospace and defense supply chain. Stephen Gill is the fourth winner of the award which was presented by the Aviation Week Network at its 32nd Annual SpeedNews Commercial Aviation Industry Suppliers Conference in Beverly Hills, California.

"Stephen exemplifies the qualities we remember in Gil Speed in terms of innovation and a customerfirst leadership style," said Greg Hamilton, President of Aviation Week Network.



Stephen Gill addresses attendees at the SpeedNews Commercial Aviation Industry Suppliers Conference.



Stephen Gill with Greg Hamilton, President of Aviation Week Network.



"He also has inspired and mentored so many of today's best in science, engineering, manufacturing and operations."

For 73 years The Gill Corporation has lead the industry through innovation, exceptional customer service and an unshakable commitment to doing things right. It's a strategy that's paid off in dividends and proof that "good things do come to those who wait."

### THE GILL GROUP OF COMPANIES



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Stephen Gill receives Gilbert W Speed Award from Greg Hamilton and Ann Speed.



Jennifer, Stephen and Linda Gill at the SpeedNews Commercial Aviation Industry Suppliers Conference.

### **10 HOTTEST CITIES**

Average annual temperature F

	9	
1.	Key West, Florida	77.7°
2.	Miami, Florida	75.6°
3.	West Palm Beach, Florida	74.6°
4.	Ft. Myers, Florida	73.9°
5.	Yuma, Florida	73.9°
6.	Brownsville, Texas	73.6°
<b>7</b> .	Orlando, Florida	72.4°
8.	Vero Beach, Florida	72.4°
9.	Corpus Christi, Texas	72.1°
10.	Tampa, Florida	72°

### **10 COLDEST CITIES**

Average annual temperature °F

1.	International Falls, Minnesota	36.4
2.	Duluth, Minnesota	38.2
3.	Caribou, Maine	38.9
4.	Marquette, Michigan	39.2
5.	Sault Ste. Marie, Michigan	39.7°
6.	Fargo, North Dakota	40.5
<b>7</b> .	Williston, North Dakota	40.8
8.	Alamosa, Colorado	41.2°
9.	Bismarck, North Dakota	41.3°
10.	St. Cloud, Minnesota	41.4°

### **10 ALL-TIME HOTTEST TEMPERATURES**

Obtained from state temperature records, National Climate Data Center

1.	Death Valley, California	134°
2.	Lake Havasu, Arizona	128°
3.	Laughlin, Nevada	125°
4.	Lakewood, New Mexico	122°
<b>5</b> .	Alton, Kansas	121°
6.	Steele, North Dakota	121°
<b>7.</b>	Ozark, Arkansas	120°
8.	Tipton, Oklahoma	120°
9.	Seymour, Texas	120°
10.	Usta, South Dakota	120°

### **10 ALL-TIME COLDEST TEMPERATURES**

Obtained from state temperature records, National Climate Data Center

1.	Prospect Creek, Alaska	-80°
2.	Rogers Pass, Montana	-70°
3.	Peters Sink, Utah	-69°
4.	Riverside, Wyoming	-66°
5.	Maybell, Colorado	-61°
6.	Tower, Minnesota	-60°
7.	Parshall, North Dakota	-60°
8.	Island Park Dam, Idaho	-60°
9.	McIntosh, South Dakota	-58°
10.	Couderay, Wisconsin	-55°



## **STATES TRIVIA**

**NEW JERSEY:** Has the most shopping malls in one area in the world.

**NEW MEXICO:** Smokey the Bear was rescued from a 1950 forest fire here.

**NEW YORK:** Home to the nation's oldest cattle ranch, started in 1747 in Montauk.

**NORTH CAROLINA:** Home of the first Krispy Kreme doughnut.

**NORTH DAKOTA:** Rigby, North Dakota, is the exact geographic center of North America.

**OHIO:** The hot dog was invented here in 1900.

**OKLAHOMA:** The grounds of the state capital are covered by operating oil wells.

**OREGON:** Has the most ghost towns in the country.



RHODE ISLAND: The nation's oldest bar, the White Horse Tavern, opened here in 1673.

**SOUTH CAROLINA: Sumter** County is home to the world's largest gingko farm.

**SOUTH DAKOTA:** The only state that's never had an earthquake.

TENNESSEE: Nashville's Grand Ole Opry is the longest-running live radio show in the world.

**TEXAS:** Dr. Pepper was invented in Waco in 1885. The hamburger was invented in Arlington in 1906.

**UTAH:** The first Kentucky Fried Chicken restaurant opened here in 1952.

**VERMONT:** Montpelier is the only state capital without a McDonald's.

VIRGINIA: Home of the world's largest office building, The Pentagon.

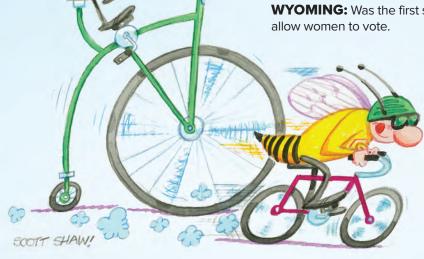
**WASHINGTON:** Seattle has twice as many college graduates as any other state.

WASHINGTON, D.C.: Is the first planned capital in the world.

WEST VIRGINIA: Had the world's first brick paved street, Summers Street, laid in Charleston in 1870.

WISCONSIN: The ice cream sundae was invented here in 1881 to get around Blue Laws prohibiting ice cream sodas from being sold on Sundays.

WYOMING: Was the first state to allow women to vote.



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